

The Cahill Group is one of the largest multi-disciplinary construction companies in Canada, with operations from Newfoundland to Alberta. We believe in taking care of our people with rewarding career opportunities, competitive compensation packages, and a dynamic working environment.

Solutions and Innovation Leader

The Cahill Group is currently recruiting for a Solutions and Innovation Leader to optimize new and existing Facilities Systems Performance and Data/Integration. The territory is mainly Nova Scotia and Newfoundland but could extend to any other provinces in some cases. This position offers a good work/life balance for the right individual and is based out of our Dartmouth, Nova Scotia office.

Responsibilities

- Be our Analytical software champion and promote the product to customers via Lunch and Learn sessions and Teams Meetings
- Promote the Distech products with consultants and end users (With Support from our Distech Regional Sales Manager) and offer support with Spec Writer
- Promote all our offerings to Property Developers. Identify their technical challenges/pains and offer solutions
- Stay current with Efficiency Nova Scotia incentives and how we can take advantage of them
- Support sales and estimating as needed
- Business Development and Market Research as it applies to the Cahill Technical Services (CTS) lines of business
- Develop, promote and expand our service business (BAS maintenance contracts, gas sensor calibrations, analytical software)
- Support the team with any technical support that they might need.
- Hunt for new opportunities, knock on doors, warm calls, cold calls – all things CTS (commercial and potentially some industrial opportunities).

Qualifications

- Engineering Technology Diploma or degree
- Minimum of 10 years directly working with Building Automation Systems
- Salesforce experience is considered an asset
- Strong knowledge of Microsoft Office Suites
- Strong oral and written communication skills
- Must have strong integration and networking experience with BACnet systems
- Any experience with Analytical Software for buildings will be considered an asset
- Must have strong technical abilities

If you are interested in joining our growing team, please apply in confidence to employment@cahill.ca, quoting competition CTS-SIL-09-01.

Cahill is an equal opportunity organization. While we thank all applicants for their interest, only those under consideration will be contacted.